

Message Text

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ACTION EB-07

INFO OCT-01 EUR-12 ISO-00 DODE-00 NRC-07 NSAE-00 USIA-15

TRSE-00 ERDA-07 CIAE-00 COME-00 /049 W

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P 161315Z SEP 76

FM AMEMBASSY ANKARA

TO SECSTATE WASHDC PRIORITY 4913

UNCLAS ANKARA 7111

E.O. 11652: N/A

TAGS: ESTC, TU

SUBJECT: REQUEST FOR RECOMMENDATION UNDER DIB-678P PROCEDURE

REF: STATE 208315

1. EMA MUHENDISLIK KOLLEKTIF SIRKETI (ADDRESS: ADAKALE SOKAK 41/6, ANKARA, TURKEY) IS A SMALL GENERAL PARTNERSHIP COMPANY WITH TWO PARTNERS HOLDING EQUAL CAPITAL SHARES. PARTNERS ARE ERIS KALKAN AND C. BALAMBER GOKCIN, BOTH YOUNG ELECTRONIC ENGINEERS RECENTLY GRADUATED FROM MIDDLE EAST TECHNICAL UNIVERSITY. FIRM WAS ESTABLISHED AUGUST 1975 TO IMPORT AND SELL HEWLETT-PACKARD MEDICAL PRODUCTS. CAPITAL IS TL900,000 (US\$1EQUALSTL16,00). TWO PARTNERS AND ONE SECRETARY OCCUPY MODESTLY FURNISHED, CENTRALLY LOCATED OFFICE IN ANKARA. ONE PART-TIME SALESMAN IN ISTANBUL. PARTNERS PERFORM ADMINISTRATIVE/COMMERCIAL FUNCTIONS AND ALSO SERVICE EQUIPMENT.

2. COMPANY IS ENERGETICALLY PROMOTING HEWLETT-PACKARD PRODUCTS AND SEEMS TO TAKE PRIDE IN BEING FIRM'S REP IN TURKEY. CUSTOMERS INCLUDE UNIVERSITY, MINISTRY OF DEFENSE, CERTAIN GOVERNMENT AGENCY AND PRIVATE HOSPITALS, AS WELL AS PRIVATE PHYSICIANS. DIRECT SALES AND SERVIC VOLUME FOR AUGUST 1975 - JULY 1976 PERIOD REPORTED AS APPROX. TL 280,000. CONTRACTS FOR NEXT 4-5 MONTHS FOR MEDICAL RECORDING SYSTEMS, PATIENT MONITORS AND ELECTROCARDIOGRAPHS MAY AMOUNT TO \$300,000, ACCORDING TO ONE PARTNER.

3. COMPANY FULLY AWARE OF DIB-678P RESPONSIBILITIES

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INCLUDING PARAGRAPH 373.3 (L) CONDITIONS CONCERNING RECORDS.

EMBASSY REVMENDS EMA COMPANY AS REP OF HEWLETT-PACKARD
UNDER DIB-678P PROCEDURE.
FRANCIS

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Message Attributes

Automatic Decaptoning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: STRATEGIC TRADE CONTROLS, END USE CHECKS, BUSINESS FIRMS
Control Number: n/a
Copy: SINGLE
Draft Date: 16 SEP 1976
Decapton Date: 01 JAN 1960
Decapton Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760349-0836
From: ANKARA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760955/aaaabuym.tel
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Margaret P. Grafeld
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04 MAY 2006

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TAGS: ESTC, TU, US, EMA MUHENDISLIK KOLLEKTIF SIRKETI, HEWLETT-PACKARD
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